

KEN STANEK

OPERATIONS & PROJECT MANAGER

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Hi, Team!

I have over 10 years of high-level project management experience in the construction industry, having led teams on over 50 multi-family projects in the greater Seattle area — from 40+ story high-rises to large 5 over 1's spanning full city blocks. So I have a solid foundation of construction management experience spanning the lifecycle of projects from bidding through closeout.

Collaborative Leadership, Technical Creativity, and Innovative Solutions are the pillars at the foundation of my own experience and values; built from a diverse background, insatiable curiosity, and desire to make the world a better place through my work.

In addition to construction, I bring over 25 years of diverse leadership, problem-solving, and communication experience to the table. I've managed a 5-star luxury train (like a cruise ship); directed/conducted aerial survey flights across the country; run my own photography business; and led development workshops during my Peace Corps service. These diverse experiences nurtured a tenacity to perform and thrive in challenging, disparate situations. Moreover, they provide a broader perspective and unique, outside-the-box solutions that lead to better results and competitive advantages.

I am a dynamic team leader that has hired and mentored over a dozen aspiring project coordinators/engineers who have become established managers in their own right. I cherish the relationships I foster with co-workers, vendors, clients, and other contractors. And I continue to challenge myself to make a difference through Leadership, Creativity, and Solutions.

I look forward to sharing this excitement, passion, and experience with your team.

Sincerely,
Ken Stanek

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**COLLABORATIVE
LEADERSHIP**

**TECHNICAL
CREATIVITY**

**INNOVATIVE
SOLUTIONS**

RECENT EXPERIENCE, SUCCESS, & CONTRIBUTIONS

***Senior Project Manager &
Director of Operations*** (June 2023 - January 2025)
PENINSULATORS NW (Tukwila, WA)

Provided vision, direction, and leadership to an office that had faced a lot of turnover and challenges. On day one I leveraged my past experience to immediately improve about a dozen of their most pressing projects. By the end of the month I was involved in over 30 projects, and at 6 months I had inherited the entire office portfolio (nearly 60 projects in different phases - approximately \$8M portfolio) and was directing the entire operation in the NW office.

Here are just a few highlights of my contributions and successes:

- Trained & Mentored the project management team while collaborating with them to review and improve internal processes from submittals to purchase orders. As a result, we realized a 35% increase in efficiency over 18 months, while improving performance and client satisfaction.
- Provided advanced training and guidance to the installation team to improve quality control and learn how to program motorized and automated shades on large, complex projects. This greatly increased our level of service to the clients while minimizing/eliminating the need to send a technician up from California.
- Implemented a new scheduling platform (ConneCTeam) for scheduling the installation team on our projects. This cut our weekly scheduling time in half, provided better information and resources for the install team, and reduced costly mistakes in the field.
- Built relationships with our major vendors to improve communication and transparency on our supply chain with clients. These relationships also led to over \$150,000 in new project opportunities in the last year alone. I also negotiated discounts on several purchase orders, saving the company over \$75,000.
- Converted several challenging projects into fresh relationships and new opportunities. I achieved this by listening to client concerns, improving communication across our office, solving problems on their projects, delivering on promises, and treating people with positivity and professionalism.
- Brought a sense of vision, meaning, opportunity, and fun back to the office and the entire team. This was my most rewarding contribution and success. And thanks to the mentorship and training noted above, there is now new leadership that can continue the great progress that I started.

EXPERIENCE CONTINUED

Senior Project Manager &

Business/Operations Development (May 2020 - December 2022)

NORTH PACIFIC DOOR CORP. (Kent, WA)

- Managed a portfolio of over a dozen projects (\$10M+) concurrently, guiding each one from contract through completion. This included a complex lifecycle from planning, engineering, procurement, production, installation, and closeout. My hands-on leadership, tenacity, and effective communication consistently delivered high profit margins and excellent client satisfaction.
- Trained and Mentored all new hires on the Project Management team. Promoted a culture of respect, trust, open communication, personal growth, mutual support, and most of all - fun!
- Collaborated with vendors and clients to devise innovative supply chain strategies during periods of disruption (COVID), ensuring projects stayed on schedule and within budget, despite rising costs.
- Spearheaded a company-wide rollout of the *Procore* construction management platform. Provided training, support, and encouraged feedback to improve integration, features, and usability. The transition from disparate spreadsheets and email to an integrated platform improved efficiency and transparency between estimators, project managers, purchasers, the warehouse, and admin teams. In some cases it reduced errors and redundancy by over 50%!
- Created and deployed a custom database to centralize construction data from takeoffs to submittals. This tool eliminated several redundant spreadsheets and reduced purchasing and production errors by nearly 35%. It also increased transparency between the project management and field teams.

Senior Project Manager (August 2018 - May 2020)

Project Manager (August 2015 - July 2018)

FRONTIER DOOR & CABINET (Seattle & Tacoma, WA)

- Directed a diverse team managing \$20M in construction projects — from in-house design and manufacturing of doors & cabinets to on-site coordination and installation — insuring each phase met rigorous quality standards while meeting challenging deadlines for the client.
- Developed innovative processes and implemented new software (including Procore and monday.com). These initiatives increased efficiency so dramatically between the project management and production teams that it sparked a company-wide adoption and development of these tools.
- Built collaborative relationships across the company's many divisions that bridged understanding and created opportunities for improvement, while mentoring new talent to prepare for future growth.
- Achieved record productivity as the first PM to bill over \$1M in three consecutive months — and over 1.5M in a single month — by leveraging some of the data-driven project management techniques noted above and combining that with my own tenacity and leadership.

ADDITIONAL EXPERIENCE

Owner, Photographer, Videographer, Designer, Consultant

KEN STANEK PHOTOGRAPHY (Baltimore, MD; San Francisco, CA; Seattle, WA), January 2004 - Present

- Cultivated a diverse, loyal clientele including industry, government, non-profit, and individuals by providing innovative, customized solutions, and a commitment to anticipating a clients needs.
- Created a custom website with integrated client delivery and shopping cart solutions, providing enhanced customer service, competitive advantage, personal branding, and enhanced outreach.
- Became one of the “go-to” photographers in Baltimore, Maryland, and DC, covering organizations and people from the National Aquarium to the Governor (and presidential candidate) Martin O'Malley.
- Developed such a loyal following that I continue to get requests from clients across the country.

Director of Flight/Survey Operations, Project Manager, Business Development

SKYCOMP, INC. (Columbia, MD), January 1999 – November 2007

- Planned and directed virtually every aspect of aerial transportation surveys in major cities across the US.
- Created custom database application to enter, process, and manage thousands of survey data points, resulting in a doubling of efficiency, enhanced analysis & reporting tools, and new client deliverables.
- Coordinated and negotiated with key partners, including flight vendors, air traffic controllers, Homeland Security, and law enforcement to facilitate multiple, simultaneous flights in congested airspace.
- Collaborated with owner to develop and launch a new business providing ortho-photography for GIS applications.

Hotel Manager

AMERICAN ORIENT EXPRESS (Traveling Across North America)

- Supervised a diverse hospitality staff of 20+ people in the unique, dynamic environment of a hotel/ cruise ship on rails, traveling to different locations across North America every day.
- Coordinated hotel, rail, and tour operations, and supported the 90+ guests on and off the train, and increased guest satisfaction reviews to a new high (over 90%) in 3 months.
- Provided media interviews and outreach at our various stops, which included hosting a live, local morning show broadcast for a local TV station in Savannah, GA.

Cooperative (Business) Development Advisor & Teacher

US PEACE CORPS (Kingdom of Tonga, South Pacific)

- Developed and presented dozens of workshops and training seminars around the country on diverse subjects from accounting and business management, to sustainable development and family planning.
- Drafted funding proposals and grant applications to kickstart community projects and youth activities including a cooperative repair shop that was started by unemployed youth.
- Organized the first conference to promote and support women cooperatives in Tonga.

EDUCATION

B.A. Business Administration

UNIVERSITY OF WASHINGTON (Seattle, WA)

AFFILIATIONS

Board of Directors

FELLS POINT CORNER THEATRE (Baltimore, MD)

- Developed a new website, integrating online ticketing and social media, and created professional marketing materials, supporting a 25% increase in membership and individual ticket sales.
- Increased the theater's activity and community engagement through marketing outreach and programs.

ADDITIONAL INFO

- Fluent in several construction apps & tools (Procore, Autodesk, Bluebeam, Acumatica)
- Database Design (MySQL & MS Access)
- LEED Project Experience
- Project Management apps (Monday, Asana, Smartsheet, Primavera, MS Project)
- Photography, Video & Design (Adobe Suite)
- Private Pilot (over 1,700 hours)

AVAILABLE TO TRAVEL IF NECESSARY

LINKS

- About Ken Stanek (kenstanek.me) & LinkedIn (linkedin.com/in/kenstanek)
- Ken Stanek Photography (kenstanek.photography) & Gallery (studio.kenstanek.photography)